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Smoky Hill

Education Service Center

North Central Regional Office
219 West 7th
Concordia, KS 66901
(785) 243-4417 phone
(785) 243-4457 fax
Dr. Glen Lakes, Director

Dr. Rita C. Cook, Executive Director

Central Regional Office
605 E. Crawford
Salina, KS 67401
(785) 825-9185 phone
(785) 825-9195 fax
Larry Patrick, Director

August 17, 2004

Federal Communications Commission
Office of the Secretary
445 - 12th Street SW
Washington, DC 20554

Re: CC Docket No. 02-6
Request for Review

Smoky Hill/Central KS ESC

Billed Entity Number:	147091
471 Application Number	358212
Funding Request Number(s)	967204, 967209, 967218, 967219, 967224, 967230, 967233, 967236, 967246, 967249, 967253, 967257, 967261, 967265, 967272, 967277, 967315, 967337

Your Correspondence Dated: June 18, 2004

This letter is an official "Request for Review" to the Federal Communications Commission (FCC) regarding Smoky Hill/Central KS ESC's appeal to the Schools and Libraries Division ("SLD") of the Universal Service Administrative Company ("USAC") for Year 2003 Funding Commitment Decision for the application number indicated above. The Administrator's Decision on Appeal for Funding Year 2003-2004 was "Denied in Full".

No. of Copies rec'd _____
List ABOVE

SLD's decision to deny is based on the premise that "price was not the primary factor in the selection of the service provider". Smoky Hill/Central KS ESC provided documentation during the selective review process indicating our understanding of the competitive bidding process and maintains our assertion that price is always the primary factor when awarding bids providing all other specifications are met.

One statement in our selective review process may be the point of contention with SLD that requires further explanation. "We (Smoky Hill/Central KS ESC) consider (x) price, (y) support, and (z) warranty in choosing our vendors. The weight for each would be (x) 40%, (y) 50%, and (z) 10%." In today's competitive bidding environment, price and support are lumped together placing price/warranty and support as equal (50-50) in bid consideration. This is an estimate at best as these percentages are difficult to define. Therefore, the default is price as long as all other specifications are met.

Bullet #2 of SLD's explanation refers to the preceding paragraph as the reason for the denial since "price was not the primary factor in the evaluation criteria, the SLD determined that the vendor selection process did not comply with the rules of the Schools and Libraries Support Mechanism." If SLD looks carefully at the supporting documentation of all bids received, price was the overall determining factor in the selection process.

Bullet #3 indicates documentation provided in the course of review did not demonstrate that price was not the primary factor in selecting the service provider. In Bullet #4, SLD quotes FCC regulations supporting price as the primary factor in selecting a bid. Smoky Hill/Central KS ESC agrees and supports this concept. In addition, an applicant may consider other relevant factors that include "prior experience, including past performance, personnel qualifications, including technical excellence; management capability, including schedule compliance; and environmental objectives." These are the exact items Smoky Hill/Central KS ESC considers under "support" from all our vendors.

Smoky Hill/Central KS ESC provides education opportunities to high school dropouts and young men in residential treatment (mental health) facilities. Erate is extremely important in providing these services. Please review the specifics of the bids and you will determine price was the primary factor in selecting the bid. I apologize if our previous submissions were not clear. It has always been Smoky Hill's intent to comply with the rules and regulations set forth by the FCC.

Sincerely,



Larry Patrick
Central Region Director
Smoky Hill Education Service Center



June 18, 2004

Re: Smoky Hill/Central KS ESC

Re: Billed Entity Number: 147091
471 Application Number: 358212
Funding Request Number(s): 967204, 967209, 967218, 967219, 967224,
967230, 967233, 967236, 967246, 967249,
967253, 967257, 967261, 967265, 967272,
967277, 967315, 967337

Your Correspondence Dated: March 30, 2004

After thorough review and investigation of all relevant facts, the Schools and Libraries Division ("SLD") of the Universal Service Administrative Company ("USAC") has made its decision regarding your appeal of SLD's Year 2003 Funding Commitment Decision for the application number indicated above. This letter explains the basis of SLD's decision. The date of this letter begins the 60-day period for appealing this decision to the Federal Communications Commission ("FCC"). If your letter of appeal included more than one application number, please note that for each application an appeal is submitted, a separate letter is sent.

Funding Request Number: 967204, 967209, 967218, 967219, 967224, 967230,
967233, 967236, 967246, 967249, 967253, 967257,
967261, 967265, 967272, 967277, 967315, 967337

Decision on Appeal: **Denied in full**
Explanation:

- On appeal, you seek reversal of the SLD's decision to deny the above referenced funding requests where price was not the primary factor in the selection of the service provider. In support of your request, you assert that Smoky Hill/Central KS ESC always awards the bids based on the primary factor of price. You have included copies of responses provided to SLD during the selective review process and excerpts from the SLD website on the competitive bidding process.

- During the course of Program Integrity Assurance review, Smoky Hill/Central KS ESC was asked to provide documentation explaining the vendor selection process. The SLD thoroughly reviewed the documentation and determined that based on the documentation provided price was not the primary factor in the vendor selection process. The vendor's support was given greater weight than price; support was weighted 50% and price weighted 40%. Since price was not the primary factor in the evaluation criteria, the SLD determined that the vendor selection process did not comply with the rules of the Schools and Libraries Support Mechanism.
- After thorough review of the assertions made in your appeal, it is determined that based on the documentation provided during the course of the review, the decision to deny the requests was proper. SLD's review of your application determined that price was not the primary factor when you selected your service provider. You did not demonstrate in your appeal that price was the primary factor when you selected your service provider. Consequently, your appeal is denied in full.
- FCC regulations require that the entity selecting a service provider "carefully consider all bids submitted and may consider relevant factors other than the pre-discount prices submitted by providers."¹ In regard to these competitive bidding requirements, the FCC mandated that "price should be the primary factor in selecting a bid."² When allowed under state and local procurement rules, other relevant factors an applicant may consider include "prior experience, including past performance; personnel qualifications, including technical excellence; management capability, including schedule compliance; and environmental objectives."³ As stated by the FCC in the Tennessee Order, other factors, such as prior experience, personnel qualifications, including technical excellence, and management capability, including schedule compliance, form a reasonable basis to evaluate whether an offering is cost-effective.⁴ Recently, the Commission reaffirmed its position that schools must select the most cost-effective service offering and in making this decision, price should be the primary factor considered. See 47 C.F.R. § 54.511(a).

If you believe there is a basis for further examination of your application, you may file an appeal with the Federal Communications Commission (FCC). You should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received or postmarked within 60 days of the date on this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554. Further information and options for filing an appeal directly with the FCC can be found in the "Appeals Procedure" posted in the Reference Area of the SLD web site or by contacting the Client Service Bureau. We strongly recommend that you use the electronic filing options.

¹ 47 C.F.R. § 54.511(a).

² Federal-State Joint Board on Universal Service, CC Docket No. 96-45, *Order*, 12 FCC Rcd 8776 at ¶ 481 (1997) ("*Universal Service Order*").

³ *Id.*

⁴ Request for review by the Department of Education of the State of Tennessee, Federal-State Joint Board on Universal Service, changes to the Board of Directors of National Exchange Carrier Association, Inc., CC Docket Nos. 96-45 and 97-21, *Order*, 14 FCC Rcd. 13,734 (1999).

We thank you for your continued support, patience, and cooperation during the appeal process.

Schools and Libraries Division
Universal Service Administrative Company

Smoky Hill

Education

Service Center

605 E. Crawford, Salina, KS 67401, 785/825-9185, Fax 785/825-9195

March 30, 2004

Letter of Appeal
Schools and Libraries Division
Box 125 – Correspondence Unit
80 South Jefferson Road
Whippany, NJ 07981
Fax: 973-599-6542

This appeal is divided into two parts and is in regards to The Funding Commitment Decision Letter dated March 16, 2004, for Smoky Hill/Central KS ESC, Billed Entity Number 147091, for Application 358212 for the following FRN's:

967204, 967209, 967218, 967219, 967224, 967230, 967233, 967236, 967246, 967249, 967253, 967257, 967261, 967265, 967272, 967277, which were all awarded to **SBC Advanced Solutions, Inc.**

You stated "Bidding Violation", documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal. We always award our bids with price as the primary factor. I have enclosed a copy of the letter that was sent to you previously in regards to Telecommunications connections. There were 4 bids and were as follows for a T1 point to point connection:

Vendor	Each Salina Location	Each Outside Locations
SBC	198.00 mth (mth to mth)	304.00 mth
Cox	750.00 mth (1 yr contract)	could not provide
MeshworX	1200.00 mth (mth to mth)	did not provide
CobraLan	625.00 mth (mth to mth)	625.00 mth T1

As you can see, we did award the bid to the lowest price and it was the primary factor. I have enclosed a copy of the bids that were sent to you previously.

The other part of the appeal is for FRN's 967315 and 967337, which was in regards to **Twotrees Technologies**. In regards to Internet Service, we had 5 bids, Cox, MeshworX, CobraLan, Twotrees and Informatics. SBC didn't provide cost of Internet access, only line charge. To compare Internet, you would have to compare *Internet and E-Mail* quotes, since Twotrees provides both. The comparison would be as follows:

<u>Vendor</u>	<u>Internet Connection</u>	<u>E-Mail</u>
Twotrees	916.66 mth	free unlimited
Cox	750.00 mth	did not provide, not unlimited and would not provide e-mail under our domain name.
MeshworX	1200.00 mth	did not provide.
CobraLan	625.00 mth	unlimited, but must hire tech to manage on a daily basis.
Informatics	900.00mth	2.50 per e-mail per month=\$125.00

By selecting SBC for our connection for a total of \$1916.00 per month for all 7 locations and Twotrees for our Internet for a total of \$916.66 per month for all 7 locations, which is a total of \$2832.66, versus Informatics for a total of \$1025.00 and SBC at \$1916.00, which is a total of \$2941.00, versus hiring a tech and managing our own e-mail server at approximately \$2500.00 per month and going with MeshworX or CobraLan, which would be over \$3125.00 per month and would not even have our other schools connected. You should see at these comparisons, that the bid awarded, was the best price. And on top of awarding the best price, we also have all of our locations connected together in a WAN and are provided with DNS, IP Management, maintenance, and can pay them an extra fee to also do our Filtering/Firewall. I cannot believe that you would have awarded the bid to anyone else, especially because of the price.

We have followed all of the guidelines listed below, as provided by The Commission.

1. Under the schools and libraries universal service support mechanism, eligible schools, libraries, and consortia that include eligible schools and libraries, may apply for discounts for eligible telecommunications services, Internet access, and internal connections. Section 254(h)(1)(B) of the Communications Act limits such discounts to services provided in response to a bona fide request for services by an eligible entity.
2. The Commission concluded in the Universal Service Order that Congress intended, by providing support only for those schools and libraries making bona fide requests for service, to require accountability on the part of the schools and libraries.
3. To ensure such accountability, the Commission concluded that eligible schools and libraries should submit a description of the services they seek so that such description may be posted to the Administrator's website to be evaluated by competing service providers.
4. In addition to the need to comply with the requirement that schools and libraries make bona fide requests for services, the Commission concluded that fiscal responsibility required that schools and libraries award contracts for eligible services pursuant to competitive bidding.
5. Accordingly, the Commission adopted competitive bidding requirements, noting that "competitive bidding is the most efficient means for ensuring that eligible schools and libraries are informed about all of the choices available to them."
6. The Commission found that without competitive bidding, the applicant may not receive the most cost-effective services available, with the result that demand for support would be greater than necessary and less support would be available to support other participants in the program.
7. To promote a fair and open competitive bidding process, the Commission adopted several requirements aimed at ensuring that all prospective bidders could identify the services that schools and libraries seek to receive and that all such bidders would have sufficient time to prepare and submit bids.
8. The Commission's rules require that the applicant make a bona fide request for services by filing with the Administrator an FCC Form 470, which is posted to the Administrator's website for all potential competing service providers to review.
9. After the Form 470 is posted, the applicant must wait at least 28 days before entering an agreement for services and submitting an FCC Form 471.
10. Prior to entering into an agreement with a service provider, the Commission's rules require that the applicant carefully consider all bids submitted for provision of the requested services.

11. The Commission concluded that price should be the primary factor in selecting a bid, but noted several additional factors that also should be considered by the applicant in determining which service provider meets their needs "most effectively and efficiently."

12. The Form 470 describes the applicant's planned service requirements, as well as other information regarding the applicant and its competitive bidding process that may be relevant to the preparation of bids.

13. The Form 470 must be completed by the entity that will negotiate with prospective service providers and signed by the person authorized to order the requested services on behalf of the applicant.

14. The signatory must make several certifications, under oath, relating to the eligibility of the applicant and the applicant's ability to make use of the services requested.

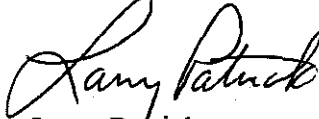
15. The Form 470 also requires that the applicant name a person whom prospective service providers may contact for additional information (contact person).

16. The contact person should be able to answer questions regarding the information included on the Form 470 and the services requested by the applicant, including how to obtain a copy of the applicant's request for proposal (RFP), if the applicant has prepared one.

17. The Commission's competitive bidding requires that the applicant not surrender control of the bidding process to a service provider that participates in that bidding process.

I would appreciate you expediting this request, as we have waited the entire funding year for the first Funding Letter. If you have any questions or need clarification, please contact me or Teresa Whitney. You can reach us at 785/825-9185 or contact Teresa Whitney by e-mail at twhitney@smokyhill.org. Thank you.

Sincerely,



Larry Patrick
Central Region Director

Cc: Teresa Whitney

**Smoky Hill Education Service Center
Selective Review Audit
Universal Services Administrative Company
Schools and Libraries Division
May 5, 2003**

Part I: Information Regarding the Competitive Bidding Process and Vendor Selection

- 1) **Request for Proposal.** Within the audit document is the request for bid documentation relating to the FCC Form(s) 470 pertaining to Smoky Hill Education Service Center's funding request. SHESC received a minimum of two bids for Telecom Services, Internet Access, and Internal Connections.
- 2) **Bid Responses.** Enclosed are all copies of bid responses from vendors received in response to the Form(s) 470.
- 3) **Vendor Selection Process.** A minimum of two responses were received for Telecom Services, Internet Access, and Internal Connections. The results in the three areas were as follows:
 - A. Internet Access – Point to Point T-1 connectivity for all sites with the intent to deliver multimedia and interactive video to students attending at each location via H.323 protocol.
 - *SBC bid \$304 monthly for locations in different communities and \$198/month for additional locations within the same community. In addition, a \$1590 installation fee at each location is required. The SBC proposal was selected based on price and service.
 - *MeshworX submitted sample pricing which did not fit our locations and specs.
 - *CobraLan quoted frame relay connections which was higher than our current rate of \$141/month for a 64K connection and quoted \$571/month for a T-1 connection. Installation was less expensive, but service was a concern based on other customer recommendations.
 - *Cox Communications bid a 12 month contract of \$750/month for 1.5 Mbps and \$1057/month for 3.0 Mbps. Cox does not serve all the communities where SHESC has locations and was more expensive for the desired connectivity.
 - *Hubris Communication inquired about bidding. SHESC responded and received no bid for our sites.

Email service to SHESC prompted many responses because our current provider has not been providing quality services and a change was necessary for the coming year. Attached are proposals from eChalk, Gaggle.Net, Willowtree Technologies, Cape Atlantic Technology Services, and Two Trees. We chose Two Trees as this was a free service included with the internal connections selected.

- B. Telecom Service – We saw no need to change our current phone providers. Birch and Alltel have provided excellent service for several years. We did check competing vendors for price comparison and found our current programs were the best value. ECG did quote an in-state rate of \$.093/minute and Birch is at \$.07/minute.
- C. Internal Connections – Several vendors bid in this area. This was the area of the greatest expansion as we plan to add four new locations and multimedia/video capabilities at each location. The following vendors submitted bids:
 - *Informatics bid routers that did not meet specs. Also their quality of service has deteriorated.
 - *Two Trees bid used equipment that met all other specs. To keep budgets in line, Two Trees was awarded the bid due to lowest price, great service recommendation, training and email services, firewall service (not e-rate funded) and email service.
 - *SBC bid met all specs and was for new equipment. Two Trees was more cost effective.

Attachment V
Application 358212**WARD, MICHAEL F (SWBT)**

From: WARD, MICHAEL F (SWBT)
 Sent: Tuesday, December 17, 2002 3:23 PM
 To: 'whitney@informatics.net'
 Subject: FW: Pricing for T1-WAN

Teresa

Let us attempt this again.

To connect all of your sites to your Main Office would be:

Point to Point T1's at each location—priced out of the Special Access tariff:

Dickinson County Learning Exchange, Enterprise, 785-263-8330—	\$304.00 Monthly with
\$1,590.00 Installation	
North Central Regional Office, Concordia, 785-243-4417—	\$304.00 Monthly with
\$1,590.00 Installation	
Smith Center Learning Center, Smith Center, 785-282-6582--	\$304.00 Monthly with
\$1,590.00 Installation	
St. Francis At Ellsworth, Ellsworth, 785-472-4813	\$304.00 Monthly with
\$1,590.00 Installation	
St. Francis Academy at Salina, Salina, 785-825-0563	\$198.00 Monthly with
\$1,590.00 Installation	
St. Francis Center at Salina, Salina, 785-823-0001	\$198.00 Monthly with
\$1,590.00 Installation	
Administration Building to Two Trees POP	\$304.00 Monthly with
\$1,590.00 Installation	

Total for WAN network:
 Monthly with \$11,130.00 Installation

\$1,916.00

If there is any thing else you need please let us know.

Michael Ward

K-12 Educational
 Account Manager
 1-877-511-4413 Toll Free
 316-293-3057 Local
 316-293-3205 Fax
 E-Mail: mw8796@sbcc.com

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SMOKY HILL

Central Kansas Education Service Center

Teresa Whitney
 Technology Specialist

605 E. Crawford
 Salina, Kansas 67401
 (785) 825-9185

Fax: (785) 825-9195
 email: terwhitney@informatics.net

Attachment X
Application 358212**Teresa Whitney**

From: WARD, MICHAEL F (SWBT) [mw8796@sbc.com]
Sent: Thursday, January 23, 2003 9:28 AM
To: 'Teresa Whitney'
Subject: RE: Quotes

Teresa,

Beloit Alternative High School-Beloit

Monthly \$304.00 with a \$1,580.00 Installation

Concordia Alternative High School-Concordia

Monthly \$304.00 with a \$1,580.00 Installation

South Ninth Learning Center in Salina

Monthly \$198.00 with a \$1,580.00 Installation

Let me know what I can get done for you.
Michael Ward

-----Original Message-----

From: Teresa Whitney [mailto:twhitney@informatics.net]
Sent: Thursday, January 23, 2003 8:26 AM
To: WARD, MICHAEL F (SWBT)
Subject: RE: Quotes

All of the locations will be going back to our main office, because we found out that the router that we currently have that is going to Concordia will not hold additional NIC cards, so we have to go out of our main office. Thanks.

Teresa

-----Original Message-----

From: WARD, MICHAEL F (SWBT) [mailto:mw8796@sbc.com]
Sent: Thursday, January 23, 2003 8:23 AM
To: 'Teresa Whitney'
Subject: RE: Quotes

Teresa,

I have not sent you any quotes for new locations. Can you tell me if the Concordia sites will be going to Salina or to Concordia Location? The Learning Center in Salina will be going back to your office? Please give me some more information like NAP-NXX and I will get you a quote today. Thanks.

Michael Ward
Account Manager

-----Original Message-----

From: Teresa Whitney [mailto:twhitney@informatics.net]

1/23/2003

November 18, 2002

Ms. Teresa Whitney
Smoky Hill/Central Kansas ESC
605 East Crawford
Salina, KS 67401

Dear Ms. Whitney:

In response to your recently posted 470 application, I am pleased to present this Cox Business Services solution for Smoky Hill/Central Kansas ESC's data transportation needs. I believe our proposal provides you with an excellent opportunity to enjoy reliable service backed by a qualified well-rounded team of professionals.

To meet your data network requirements, Cox is offering a 1.5 Mbps or 3 Mbps Dedicated Internet connection which includes a comprehensive maintenance agreement. In addition, Cox also offers E-Mail packages to suit your needs!

I have put together six options for your review:

Option 1 – 12 Month Contract:

- 1.5 Mbps Dedicated Internet Connection
- Monthly Cost - \$750.00
- Non-Recurring One-time Cost - \$750.00
- Cox will provide the connection, the school will provide the router and any other equipment as needed.
- This price reflects the total cost of the network without equipment, excluding taxes and any applicable franchise fees.

Option 2 – 36 Month Contract:

- 1.5 Mbps Dedicated Internet Connection
- Monthly Cost - \$700.00
- Non-Recurring One-time Cost - \$500.00
- Cox will provide the connection, the school will provide the router and any other equipment as needed.
- This price reflects the total cost of the network without equipment, excluding taxes and any applicable franchise fees.

Option 3 – 60 Month Contract:

- 1.5 Mbps Dedicated Internet Connection
- Monthly Cost - \$675.00
- Non-Recurring One-time Cost - \$0
- Cox will provide the connection, the school will provide the router and any other equipment as needed.
- This price reflects the total cost of the network without equipment, excluding taxes and any applicable franchise fees.

Option 4 – 12 Month Contract:

- 3 Mbps Dedicated Internet Connection
- Monthly Cost - \$1,057.05
- Non-Recurring One-time Cost - \$750.00
- Cox will provide the connection, the school will provide the router and any other equipment as needed.
- This price reflects the total cost of the network without equipment, excluding taxes and any applicable franchise fees.

Option 5 – 36 Month Contract:

- 3 Mbps Dedicated Internet Connection
- Monthly Cost - \$1,020.60
- Non-Recurring One-time Cost - \$500.00
- Cox will provide the connection, the school will provide the router and any other equipment as needed.
- This price reflects the total cost of the network without equipment, excluding taxes and any applicable franchise fees.

Teresa Whitney

Other Docs -
Compared to
SWBT - App 358212

From: erate@meshworx.com
Sent: Monday, January 15, 2001 7:59 PM
To: twhitney@informatics.net
Subject: 470 Application Number 367390000315459 MeshworX SPIN # 143022272

Available immediately, fast, reliable, and E-rate eligible Internet access.

MeshworX is offering Internet Access that includes BOTH local loop and Internet port for what you might expect to pay for the port alone.

Sample pricing:

Single T-1 \$1,200.00 monthly with a one-time \$800.00 installation fee
(CIR of 768K)

T-3 \$15,200.00 monthly with a one-time \$6,000.00 installation
(8M basic with
burst to 45M)

Need more bandwidth? Call for quotes on OC-12 and up

Remember with MeshworX you get BOTH local loop and Internet port from a single source:

No more finger pointing
Convenient one call support

With loop and port for one price it's like a "buy one - get one free" sale!

We are ready for last minute quotes!

Reply to this e-mail for availability in your area, or

Call MeshworX, toll free 1-877-723-3787

Other bid Compared
to SWBT-App 3582/2

pg 1 of 6

Teresa Whitney

From: Terry Bellinger [sales@cobralan.com]
Sent: Friday, November 29, 2002 10:29 AM
To: Smoky Hill Education - Theresa Whitney
Subject: Re: SonicWall Firewalls for Education

Teresa,

I will answer your questions in this email and also fax the answers to you on a CobraLan document.

1) What do the prices include:

* The cover letter and description page should answer most of the questions:

1] All installations of circuits are included in the quote. SBC will not bill you for any of the installations or for any of the monthly costs.

The only bill you get will be from CobraLan.

2] The length of the contract is stated on the quote just above the table. [Either 1 year or 3 year].

3] The cover letter states that the emails will be set to: xxxxxx@yourdomain.org [this is included]
CobraLan will actually set you up as the email administrator at yourdomain and give you the ability to enter and maintain the email accounts.

4] The quote includes 5 - 64k frame connections with install included. The locations are:
Enterprise, Smith Center, Concordia, Salina St. Francis, Ellsworth
[This quote does not include the cost of a router for Concordia].

5] The quote includes 2 T1 connections with install included. The locations are:
Main location in Salina, New location in Salina.
[This quote does not include the cost of a router for the new location in Salina].

6] The quote includes the installation and lease of a SonicWall SOHO3 firewall.

7] The quote includes DNS and WEB hosting [100mb of web hosting space].

Terry

----- Original Message -----

From: Smoky Hill Education - Theresa Whitney
To: 'sales@cobralan.com'
Sent: Tuesday, November 26, 2002 2:28 PM
Subject: RE: SonicWall Firewalls for Education

My boss wants more detail. What the price all includes: the name of the locations, does this include S.W. Bell charges, does this include installation from S.W. Bell, the length of the contract. Will this include changing our e-mail over to? @smokyhill.org? Will this include setting up our Concordia office that has ISDN into our location or will they have to change to frame relay? Call me if you need to. Thanks.

Teresa Whitney
Technology Specialist

twhitney@informatics.net

4/28/2003

pg 3 of 6

Teresa Whitney

From: Terry Bellinger [sales@cobralan.com]
Sent: Friday, December 06, 2002 9:54 AM
To: Teresa Whitney
Subject: Frame Relay Prices

Teresa,

Here is a list of tarrified prices for frame relay within the 785 latta:

MONTHLY CHARGE		ONE TIME INSTALL CHARGE
64K ACCESS LINK	\$ 72.00	
64K PORT	\$ 87.00	
64K LOGICAL LINK	<u>\$ 8.00</u>	
	\$167.00	\$401.00
1.536K ACCESS LINK	\$165.00	
1.536K PORT	\$410.00	
1.536K LOGICAL LINK	<u>\$ 40.00</u>	
	\$625.00	\$651.00

Terry Bellinger
CobraLan, LLC
Office: 785.863.4168
Cell: 785-331.6852
Fax: 785.863.9253
Email: sales@cobralan.com

12/6/2002

Teresa Whitney
Smoky Hill/Central KS ESC
605 East Crawford
Salina, KS 67401

Teresa,

After reviewing Smoky Hill's 470 and speaking with you on the phone, we prepared a proposal for joining the Twotrees Internetwork. We feel the best option would be connecting all the locations back to your central location with the special tariffed T1 point to points purchased directly from Southwestern Bell, then one special tariffed T1 point to point back to Twotrees Technologies. We then could provide all the services, which include Internet Access, DNS, Webpage Hosting, Firewall (not just between you and the world but also between your locations), Content Filtering, Monitoring, Logging, Unlimited E-Mail accounts (under your domain) and caching.

Pricing is as follows:

Onetime setup fee:

\$5,000.00

Yearly ESC Internet Fees for T1 Access,
DNS, E-Mail, IP Management, Hardware Maintenance,

11,000.00

Filtering/Firewall Fee (not E-Rate Applicable)

4,000.00

15,000.00 yearly - 1,250.00/mo.

The setup fee includes providing, installing, configuring all CSU/DSU's and routers at all locations. Twotrees Technologies would own those routers and the maintenance is included in the monthly fee. If anything would happen to them, we replace them.

The actual line charges would be billed directly from SWB and you should be receiving a call from them shortly. SWB will also include an equipment quote that can be purchased instead of our leasing/maintenance agreement on the hardware. If you chose to purchase the equipment from Bell and have them install it, our setup fee is only \$1,000.00. The special tariffed rate from SWB is only available if billed directly to the school from SWB. We felt like this was the best option financially, even if it is more complicated.

Our SLC Service Provider Number is 143004463. If you have any questions give me a call at 1-800-364-5700.

Sincerely,

Susie D. Smith
K-12 Product Specialist

INFORMATICS CORP.

2141 Centennial Rd.
P.O. Box 6202
Salina, KS 67401-0202

Invoice

Date	Invoice #
1/1/2003	IC1014924

Bill To
SMOKY HILL EDUCATION SERVICE ATTN: DIANE MANN 605 EAST CRAWFORD SALINA KS 67401

P.O. Number	Terms	Project

Quantity	Description	Rate	Amount
28	EXTRA EMAIL BOXES (38 TOTAL WITH 10 FREE)	2.50	70.00
1	INTERNET CONNECTION ON T-1 - NEXT MONTH'S SERVICE	900.00	900.00
	Tax Exempt	0.00%	0.00
We now have 60 e-mail addresses			
Thank you for your business.		Total	\$970.00



Universal Service Administrative Company
Schools & Libraries Division

FUNDING COMMITMENT DECISION LETTER

(Funding Year 2003: 07/01/2003 - 06/30/2004)

March 16, 2004

Smoky Hill/Central KS ESC
Teresa Whitney
605 East Crawford
Salina, KS 67401

Re: Form 471 Application Number: 358212
Funding Year 2003: 07/01/2003 - 06/30/2004
Billed Entity Number: 147091
Applicant's Form Identifier: 629471YR6A

Thank you for your Funding Year 2003 E-rate application and for any assistance you provided throughout our review. Here is the current status of the funding request(s) featured in the Funding Commitment Report at the end of this letter.

- The amount, \$38,856.42 is "Approved".
- The amount, \$46,367.40 is "Denied".

Please refer to the Funding Commitment Report on the page following this letter for specific funding request decisions and explanations.

NEW FOR FUNDING YEAR 2003

The Important Reminders and Deadlines immediately preceding this letter are provided to assist you throughout the application process.

NEXT STEPS

- Review technology planning requirements
- Review CIPA Requirements
- File Form 486
- Invoice the SLD using the Form 474 (service providers) or Form 472 (Billed Entity)

FUNDING COMMITMENT REPORT

On the pages following this letter, we have provided a Funding Commitment Report for the Form 471 application cited above. The enclosed report includes a list of the Funding Request Number(s) (FRNs) from your application. The SLD is also sending this information to your service provider(s) so preparations can be made to begin implementing your E-rate discount(s) upon the filing of your Form 486. Immediately preceding the Funding Commitment Report, you will find a guide that defines each line of the Report.

TO APPEAL THIS DECISION:

If you wish to appeal the decision indicated in this letter, your appeal must be POSTMARKED within 60 days of the above date on this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and e-mail address (if available) for the person who can most readily discuss this appeal with us.

2. State outright that your letter is an appeal. Identify which Funding Commitment Decision(s) you are appealing. Indicate the relevant funding year and the date of the FCDL. Your letter of appeal must also include the Billed Entity Name, the Form 471 Application Number, and the Billed Entity Number from the top of your letter.
3. When explaining your appeal, copy the language or text from the Funding Commitment Report that is at the heart of your appeal, to allow the SLD to more readily understand your appeal and respond appropriately. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep copies of your correspondence and documentation.
4. Provide an authorized signature on your letter of appeal.

If you are submitting your appeal on paper, please send your appeal to: Letter of Appeal, Schools and Libraries Division, Box 125 - Correspondence Unit, 80 South Jefferson Road, Whippany, NJ 07981. Additional options for filing an appeal can be found in the "Appeals Procedure" posted in the Reference Area of the SLD web site or by contacting the Client Service Bureau. We encourage the use of either the e-mail or fax filing options.

While we encourage you to resolve your appeal with the SLD first, you have the option of filing an appeal directly with the Federal Communications Commission (FCC). You should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be POSTMARKED within 60 days of the above date on this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. If you are submitting your appeal via United States Postal Service, sent to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554. Further information and options for filing an appeal directly with the FCC can be found in the "Appeals Procedure" posted in the Reference Area of the SLD web site or by contacting the Client Service Bureau. We strongly recommend that you use either the e-mail or fax filing options.

NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the Schools and Libraries Universal Service Support Mechanism. Applicants who have received funding commitments continue to be subject to audits and other reviews that the SLD and/or the FCC may undertake periodically to assure that funds that have been committed are being used in accordance with all such requirements. The SLD may be required to reduce or cancel funding commitments that were not issued in accordance with such requirements, whether due to action or inaction, including but not limited to that by the SLD, the applicant, or the service provider. The SLD, and other appropriate authorities (including but not limited to USAC and the FCC), may pursue enforcement actions and other means of recourse to collect erroneously disbursed funds. The timing of payment of invoices may also be affected by the availability of funds based on the amount of funds collected from contributing telecommunications companies.

Schools and Libraries Division
Universal Service Administrative Company

A GUIDE TO THE FUNDING COMMITMENT REPORT

A report for each E-rate funding request from your application is attached to this letter. We are providing the following definitions for the items in that report.

FORM 471 APPLICATION NUMBER: The unique identifier assigned to a Form 471 application by the SLD.

FUNDING REQUEST NUMBER (FRN): A Funding Request Number is assigned by the SLD to each Block 5 of your Form 471 once an application has been processed. This number is used to report to Applicants and Service Providers the status of individual discount funding requests submitted on a Form 471.

FUNDING STATUS: Each FRN will have one of the following definitions:

1. An FRN that is "Funded" will be approved at the level that the SLD determined is appropriate for that item. The funding level will generally be the level requested unless the SLD determines during the application review process that some adjustment is appropriate.
2. An FRN that is "Not Funded" is one for which no funds will be committed. The reason for the decision will be briefly explained in the "Funding Commitment Decision," and amplification of that explanation may be offered in the section, "Funding Commitment Decision Explanation." An FRN may be "Not Funded" because the request does not comply with program rules, or because the total amount of funding available for this Funding Year was insufficient to fund all requests.
3. An FRN that is "As Yet Unfunded" reflects a temporary status that is assigned to an FRN when the SLD is uncertain at the time the letter is generated whether there will be sufficient funds to make commitments for requests for Internal Connections at a particular discount level. For example, if your application included requests for discounts on both Telecommunications Services and Internal Connections, you might receive a letter with funding commitments for your Telecommunications Services funding requests and a message that your Internal Connection requests are "As Yet Unfunded." You would receive one or more subsequent letters regarding the funding decision on your Internal Connections requests.

SERVICES ORDERED: The type of service ordered from the service provider, as shown on Form 471.

SPIN (Service Provider Identification Number): A unique number assigned by the Universal Service Administrative Company to service providers seeking payment from the Universal Service Fund for participating in the universal service support mechanisms. A SPIN is also used to verify delivery of services and to arrange for payment.

SERVICE PROVIDER NAME: The legal name of the service provider.

CONTRACT NUMBER: The number of the contract between the eligible party and the service provider. This will be present only if a contract number was provided on Form 471.

BILLING ACCOUNT NUMBER: The account number that your service provider has established with you for billing purposes. This will be present only if a Billing Account Number was provided on Form 471.

EARLIEST POSSIBLE EFFECTIVE DATE OF DISCOUNT: The first possible date of service for which the SLD will reimburse service providers for the discounts for the service.

CONTRACT EXPIRATION DATE: The date the contract expires. This will be present only if a contract expiration date was provided on Form 471.

SITE IDENTIFIER: The Entity Number listed in Form 471, Block 5, Item 22a will be listed. This will appear only for "site specific" FRNs.

ANNUAL PRE-DISCOUNT AMOUNT FOR ELIGIBLE RECURRING CHARGES: Eligible monthly pre-discount amount approved for recurring charges multiplied by number of months of recurring service provided in the funding year.

ANNUAL PRE-DISCOUNT AMOUNT FOR ELIGIBLE NON-RECURRING CHARGES: Annual eligible non-recurring charges approved for the funding year.

PRE-DISCOUNT AMOUNT: Amount in Form 471, Block 5, Item 23I, as determined through

the application review process.

DISCOUNT PERCENTAGE APPROVED BY THE SLD: This is the discount rate that the SLD has approved for this service.

FUNDING COMMITMENT DECISION: This represents the total amount of funding that the SLD has reserved to reimburse service providers for the approved discounts for this service for this funding year. It is important that you and the service provider both recognize that the SLD should be invoiced and the SLD may direct disbursement of discounts only for eligible, approved services actually rendered.

FUNDING COMMITMENT DECISION EXPLANATION: This entry may amplify the comments in the "Funding Commitment Decision" area.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 358212
 Funding Request Number: 967142 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143004662 Service Provider Name: Southwestern Bell Telephone Comp
 Contract Number: T
 Billing Account Number: S.9th, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234056
 Annual Pre-discount Amount for Eligible Recurring Charges: \$877.44
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$877.44
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

Funding Request Number: 967145 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143004662 Service Provider Name: Southwestern Bell Telephone Comp
 Contract Number: T
 Billing Account Number: S.9th, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234056
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$102.00
 Pre-discount Amount: \$102.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

Funding Request Number: 967149 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143004662 Service Provider Name: Southwestern Bell Telephone Comp
 Contract Number: T
 Billing Account Number: S.9th, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234056
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$170.00
 Pre-discount Amount: \$170.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

Funding Request Number: 967152 Funding Status: Funded
 Services Ordered: Telecommunications Service
 SPIN: 143004662 Service Provider Name: Southwestern Bell Telephone Comp
 Contract Number: T
 Billing Account Number: Beloit, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211777
 Annual Pre-discount Amount for Eligible Recurring Charges: \$778.80
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$778.80
 Discount Percentage Approved by the SLD: 90%
 Funding Commitment Decision: \$700.92 - FRN approved as submitted

FUNDING COMMITMENT REPORT

Form 471 Application Number: 358212
 Funding Request Number: 967156 Funding Status: Funded
 Services Ordered: Telecommunications Service
 SPIN: 143004662 Service Provider Name: Southwestern Bell Telephone Company
 Contract Number: T
 Billing Account Number: Beloit, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211777
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$102.00
 Pre-discount Amount: \$102.00
 Discount Percentage Approved by the SLD: 90%
 Funding Commitment Decision: \$91.80 - FRN approved as submitted

Funding Request Number: 967160 Funding Status: Funded
 Services Ordered: Telecommunications Service
 SPIN: 143004662 Service Provider Name: Southwestern Bell Telephone Company
 Contract Number: T
 Billing Account Number: Beloit, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211777
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$170.00
 Pre-discount Amount: \$170.00
 Discount Percentage Approved by the SLD: 90%
 Funding Commitment Decision: \$153.00 - FRN approved as submitted

Funding Request Number: 967165 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143004662 Service Provider Name: Southwestern Bell Telephone Company
 Contract Number: T
 Billing Account Number: Concordia, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234057
 Annual Pre-discount Amount for Eligible Recurring Charges: \$778.80
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$778.80
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

Funding Request Number: 967171 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143004662 Service Provider Name: Southwestern Bell Telephone Company
 Contract Number: T
 Billing Account Number: Concordia, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234057
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$102.00
 Pre-discount Amount: \$102.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 358212
 Funding Request Number: 967174 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143004662 Service Provider Name: Southwestern Bell Telephone Com
 Contract Number: T
 Billing Account Number: Concordia, Smoky Hill Edu
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234057
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$170.00
 Pre-discount Amount: \$170.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

Funding Request Number: 967193 Funding Status: Funded
 Services Ordered: Telecommunications Service
 SPIN: 143008900 Service Provider Name: ALLTEL Communications, Inc.
 Contract Number: MTM
 Billing Account Number: Smoky Hill Education
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Annual Pre-discount Amount for Eligible Recurring Charges: \$1,198.80
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$1,198.80
 Discount Percentage Approved by the SLD: 75%
 Funding Commitment Decision: \$899.10 - FRN approved; modified by SLD
 Funding Commitment Decision Explanation: The shared discount was corrected.

Funding Request Number: 967204 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: DCLE, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211776
 Annual Pre-discount Amount for Eligible Recurring Charges: \$3,648.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$3,648.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967209 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: DCLE, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211776
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,590.00
 Pre-discount Amount: \$1,590.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 358212
 Funding Request Number: 967218 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: ALP, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 224911
 Annual Pre-discount Amount for Eligible Recurring Charges: \$3,648.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$3,648.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967219 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: ALP, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 224911
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,590.00
 Pre-discount Amount: \$1,590.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967224 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: Smith Ctr, Smoky Hill Edu
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 221137
 Annual Pre-discount Amount for Eligible Recurring Charges: \$3,648.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$3,648.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967230 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: Smith Ctr, Smoky Hill Edu
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 221137
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,590.00
 Pre-discount Amount: \$1,590.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 358212
 Funding Request Number: 967233 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: Ellsworth, Smoky Hill Edu
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211781
 Annual Pre-discount Amount for Eligible Recurring Charges: \$3,648.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$3,648.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967236 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: Ellsworth, Smoky Hill Edu
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211781
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,590.00
 Pre-discount Amount: \$1,590.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967246 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: SFA, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211778
 Annual Pre-discount Amount for Eligible Recurring Charges: \$2,376.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$2,376.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967249 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: SFA, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211778
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,590.00
 Pre-discount Amount: \$1,590.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 358212
 Funding Request Number: 967253 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: SFC, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211780
 Annual Pre-discount Amount for Eligible Recurring Charges: \$2,376.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$2,376.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967257 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: SFC, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211780
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,590.00
 Pre-discount Amount: \$1,590.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967261 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: TLC, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211773
 Annual Pre-discount Amount for Eligible Recurring Charges: \$3,648.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$3,648.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967265 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: TLC, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211773
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,590.00
 Pre-discount Amount: \$1,590.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 358212
 Funding Request Number: 967272 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: Beloit, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211777
 Annual Pre-discount Amount for Eligible Recurring Charges: \$3,648.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$3,648.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967277 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: Beloit, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 211777
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,580.00
 Pre-discount Amount: \$1,580.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967288 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: ConcHS, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234057
 Annual Pre-discount Amount for Eligible Recurring Charges: \$3,648.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$3,648.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

Funding Request Number: 967294 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: ConcHS, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234057
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,580.00
 Pre-discount Amount: \$1,580.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 358212
 Funding Request Number: 967298 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: S.9th, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234056
 Annual Pre-discount Amount for Eligible Recurring Charges: \$2,376.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
 Pre-discount Amount: \$2,376.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

Funding Request Number: 967303 Funding Status: Not Funded
 Services Ordered: Telecommunications Service
 SPIN: 143022137 Service Provider Name: SBC Advanced Solutions, Inc.
 Contract Number: T
 Billing Account Number: S.9th, Smoky Hill Educ
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Site Identifier: 234056
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$1,580.00
 Pre-discount Amount: \$1,580.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Applicant request
 Funding Commitment Decision Explanation: FRN canceled in consultation with the applicant.

Funding Request Number: 967315 Funding Status: Not Funded
 Services Ordered: Internet Access
 SPIN: 143004463 Service Provider Name: Twotrees Technologies, L.L.C.
 Contract Number: MTM
 Billing Account Number: Smoky Hill ESC
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$5,000.00
 Pre-discount Amount: \$5,000.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: The shared discount was corrected.
 Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

Funding Request Number: 967337 Funding Status: Not Funded
 Services Ordered: Internet Access
 SPIN: 143004463 Service Provider Name: Twotrees Technologies, L.L.C.
 Contract Number: MTM
 Billing Account Number: Smoky Hill ESC
 Earliest Possible Effective Date of Discount: 07/01/2003
 Contract Expiration Date: 06/30/2004
 Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
 Annual Pre-discount Amount for Eligible Non-recurring Charges: \$11,000.00
 Pre-discount Amount: \$11,000.00
 Discount Percentage Approved by the SLD: N/A
 Funding Commitment Decision: \$0.00 - Bidding Violation
 Funding Commitment Decision Explanation: The shared discount was corrected.
 Documentation provided demonstrates that price was not the primary factor in selecting this service provider's proposal.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 358212
Funding Request Number: 967362 Funding Status: Funded
Services Ordered: Internet Access
SPIN: 143010136 Service Provider Name: North Central Kansas Community
Contract Number: MTM
Billing Account Number: Smoky Hill ESC
Earliest Possible Effective Date of Discount: 07/01/2003
Contract Expiration Date: 06/30/2004
Site Identifier: 211773
Annual Pre-discount Amount for Eligible Recurring Charges: \$37,524.00
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$.00
Pre-discount Amount: \$37,524.00
Discount Percentage Approved by the SLD: 90%
Funding Commitment Decision: \$33,771.60 - FRN approved; modified by SLD
Funding Commitment Decision Explanation: The category of service was changed from
Telecom to Internet access in accordance with program rules.

Funding Request Number: 967367 Funding Status: Funded
Services Ordered: Internet Access
SPIN: 143010136 Service Provider Name: North Central Kansas Community
Contract Number: MTM
Billing Account Number: Smoky Hill ESC
Earliest Possible Effective Date of Discount: 07/01/2003
Contract Expiration Date: 06/30/2004
Site Identifier: 211773
Annual Pre-discount Amount for Eligible Recurring Charges: \$.00
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$3,600.00
Pre-discount Amount: \$3,600.00
Discount Percentage Approved by the SLD: 90%
Funding Commitment Decision: \$3,240.00 - FRN approved; modified by SLD
Funding Commitment Decision Explanation: The category of service was changed from
Telecom to Internet Access in accordance with program rules.

Smoky Hill

Education Service Center

November 25, 2003

Dear Joe Moryl
Schools and Libraries Division,

Per your request of 11-19-03, I will respond to the following sections:

Retrofitting – We have been in our current facility since August of 1998. At the time of purchase, SHESC invested approximately \$78,000 in building renovations. This included all technology wiring, purchasing of new servers, and complete remodeling of the alternative learning classrooms. Holes had to be drilled through concrete block walls in order to install all wiring for computer usage. Fire-proof caulking, smoke detectors and a fire alarm system were also installed at this time to meet code requirements. Additions to electric wiring, heating and air conditioning systems, and cosmetic improvements were also undertaken at this time.

Maintenance- All new equipment we purchase has a minimum of a one-year warranty with the majority of equipment (computers, servers, printers, etc.) having a three-year warranty. We do a pre-purchase (x number of hours) for contracted services with local technology companies to handle maintenance/repair on computers, servers and network services that our own technology specialists cannot maintain. We have two full-time technology specialists with both earning approximately \$38,000. In the original audit document, I attempted to pro-rate the portion of their time to the new equipment and services within our application.

Bidding/Vendor or Selection/Contracts-

In regards to Application 350004:

FRN 963596 – Attachment A-Birch Telecom, Inc., other bids include TotalNet Management.
FRN 963603 – Attachment B-Birch Telecom, Inc., other bids include TotalNet Management.
FRN 963612 – Attachment C-Birch Telecom, Inc., other bids include TotalNet Management.
FRN 963619 – Attachment D-Birch Telecom, Inc., other bids include TotalNet Management.
FRN 963624 – Attachment E-Birch Telecom, Inc., other bids include TotalNet Management.
FRN 963632 – Attachment F-Western Wireless Corporation, no other bids
FRN 963640 – Attachment G-Alltel Communications, no other bids
FRN 963648 – Attachment H-Alltel Communications, no other bids
FRN 963655 – Attachment J-J.B.N. Telephone, no other bids
FRN 963662 – Attachment K-Alltel Communications, no other bids

FRN 963667 – Attachment L-SBC Advanced, no other bids, existing 64k line, bid for increase to T1 point to point
FRN 963669 – Attachment L-SBC Advanced, no other bids, existing 64k line, bid for increase to T1 point to point
FRN 963694 – Attachment M-SBC Advanced, no other bids, existing 64k line, bid for increase to T1 point to point
FRN 963705 – Attachment N-SBC Advanced, no other bids, existing 64k line, bid for increase to T1 point to point
FRN 963717 – Attachment O-SBC Advanced, no other bids, existing 64k line, bid for increase to T1 point to point
FRN 963791 – Attachment P-SBC Advanced, no other bids, existing frame relay T1 line, bid for increase to T1 point to point
FRN 963805 – Attachment Q-Informatics Corp, no other bids
FRN 963813 – Attachment R-Informatics Corp, other bids for e-mail were from eChalk, Gaggle.Net, Willowtree Technologies, and Capecomm Communications.
FRN 963828 – Attachment R-Informatics Corp, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. However, this was for an existing frame relay connection.

In regards to Application 358212:

FRN 967142 - Attachment S-Southwestern Bell, no other bids
FRN 967145 - Attachment S-Southwestern Bell, no other bids
FRN 967149 – Attachment S-Southwestern Bell, no other bids
FRN 967152 – Attachment T-Southwestern Bell, no other bids
FRN 967156 – Attachment T-Southwestern Bell, no other bids
FRN 967160 – Attachment T-Southwestern Bell, no other bids
FRN 967165 – Attachment T-Southwestern Bell, no other bids
FRN 967171 – Attachment T-Southwestern Bell, no other bids
FRN 967174 – Attachment T-Southwestern Bell, no other bids
(all of the above are for local telephone service and there are no other vendors able to bid on local service, because of Southwestern Bell territory.)
FRN 967193 – Attachment U-Alltel Communications, no other bids
FRN 967204 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously.
FRN 967218 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously
FRN 967219 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously
FRN 967224 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously
FRN 967230 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967233 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967236 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967246 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967249 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967253 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967257 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967261 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967265 – Attachment V – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967272 – Attachment X - SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967277 – Attachment X - SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967288 – Attachment X - SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967294 – Attachment X - SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967298 – Attachment X – SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967303 – Attachment X - SBC Advanced Solutions, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC. I have sent these bids to you previously

FRN 967315 – Attachment Y – Twotrees Technologies, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC for the Internet service only.

FRN 967337 - Attachment Y – Twotrees Technologies, other bids include Hubris Communications Inc., Cox Business Services, MeshworX, CobraLan LLC for the Internet

service only and other bids for e-mail were from eChalk, Gaggles.Net, Willowtree Technologies, and Capecomm Communications.

FRN 967362 – Attachment Z – North Central Kansas Comm. Network, no other bids for Distance Learning connection.

FRN 967367 – Attachment Z – North Central Kansas Comm. Network, no other bids for Distance Learning connection.

In regards to Application 365506:

FRN 992428 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992451 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992462 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992476 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992483 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992498 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992519 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992532 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992547 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992559 – Attachment AA-Twotrees Technologies, other bids were Southwestern Bell and Computer Solutions.

FRN 992583 – Attachment BB-Informatics Corp, no other bids

FRN 992621 – Attachment CC-Electronic Contracting Company, no other bid

FRN 992636 – Attachment CC-Electronic Contracting Company, no other bid

FRN 992645 – Attachment CC-Electronic Contracting Company, no other bid

FRN 992656 – Attachment CC-Electronic Contracting Company, no other bid

FRN 992668 – Attachment CC-Electronic Contracting Company, no other bid

FRN 992745 – Attachment CC-Electronic Contracting Company, no other bid

FRN 992753 – Attachment CC-Electronic Contracting Company, no other bid

FRN 992764 – Attachment CC-Electronic Contracting Company, no other bid

FRN 992777 – Attachment CC-Electronic Contracting Company, no other bid

FRN 992790 – Attachment CC-Electronic Contracting Company, no other bid

FRN 993626 – Attachment DD-Computer Solutions, other bid Informatics Corp

FRN 993637 – Attachment DD-Computer Solutions, other bid Informatics Corp

FRN 993644 – Attachment DD-Computer Solutions, other bid Informatics Corp

FRN 993659 – Attachment DD-Computer Solutions, other bid Informatics Corp

FRN 993678 – Attachment DD-Computer Solutions, other bid Informatics Corp

FRN 993692 – Attachment DD-Computer Solutions, other bid Informatics Corp

FRN 993708 – Attachment DD-Computer Solutions, other bid Informatics Corp

FRN 993718 – Attachment DD-Computer Solutions, other bid Informatics Corp

FRN 993749 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993769 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993786 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993803 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993813 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993828 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993897 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993915 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993935 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993947 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993977 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 993994 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 994007 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 994024 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 994045 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 994064 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 994086 – Attachment EE-Computer Solutions, other bid Informatics Corp
FRN 994171 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994188 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994201 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994212 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994231 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994241 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994264 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994281 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994296 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994316 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994329 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994347 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994357 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994366 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994384 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994406 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994420 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994430 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994453 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994486 – Attachment FF-Computer Solutions, other bid Informatics Corp
FRN 994513 – Attachment GG-Computer Solutions, other bid Informatics Corp
FRN 994520 – Attachment GG-Computer Solutions, other bid Informatics Corp
FRN 994533 – Attachment GG-Computer Solutions, other bid Informatics Corp
FRN 994544 – Attachment GG-Computer Solutions, other bid Informatics Corp

In regards to Application 377398:

FRN 1034858 – Attachment HH-Alexander Open Systems, no other bid
FRN 1034875 – Attachment HH-Alexander Open Systems, no other bid
FRN 1034889 – Attachment HH-Alexander Open Systems, no other bid
FRN 1034898 – Attachment HH-Alexander Open Systems, no other bid

FRN 1034912 – Attachment HH-Alexander Open Systems, no other bid
FRN 1034919 – Attachment HH-Alexander Open Systems, no other bid
FRN 1034931 – Attachment HH-Alexander Open Systems, no other bid
FRN 1034943 – Attachment HH-Alexander Open Systems, no other bid
FRN 1034962 – Attachment HH-Alexander Open Systems, no other bid
FRN 1034982 – Attachment HH-Alexander Open Systems, no other bid

We consider (x)price, (y)support, and (z)warranty in choosing our vendors. The weight for each would be(x) 40%,(y) 50%, and (z)10%.

FRN 967315 was for the setup of changing our Internet Service over to Twotrees Technologies. This included reconfiguration of routers.

FRN 967337 was for a month to month fee for Internet Access and E-Mail

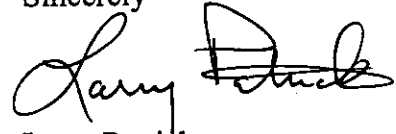
Contracts- The contract with Twotrees Technologies was signed on 2/10/03, with an effective date of 7/1/03. The agreement that you are looking at dated 1/12/03 was just an agreement agreeing to the addendum for General Services, which included the contingency upon receiving funding, because we were not going into a binding agreement which was dated on 2/10/03, without an addendum to protect us in case of funding not coming through.

The other signature on the hardware was just for them to hold the used equipment until our final contract was signed.

In regards to all FRN's relating to Computer Solutions on application #365506, all agreements are binding with Quotation Approved marked Y for yes and the PO # coincides with the date approved.

As you review our documentation, please do not hesitate to communicate with Teresa Whitney or myself regarding questions surrounding this audit.

Sincerely



Larry Patrick
Central Region Director
Smoky Hill ESC
785-825-9185
785-825-9195
lpatrick@smokyhill.org